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SOURCECORP-Boston to Resell Brainware's IDC-distiller to Automate High-Volume Accounts Payable Processing

Dulles, Virginia U.S.A., September 12, 2006— **Brainware Inc.** has licensed its **IDC-distiller™** tool for resale by **SOURCECORP®-Boston**, a leading provider of business process outsourcing (BPO) and consulting services. Brainware's technology will be used to speed the automation of high-volume accounts payable processing for many of SOURCECORP-Boston's existing large clients and new prospects.

As a new Brainware reseller, SOURCECORP-Boston is integrating IDC-distiller into its "PaperVision" and "ImageSilo" document management systems (DMS), which are used by clients to manage their accounts payables invoices. SOURCECORP-Boston executives are confident that Brainware will significantly increase invoice processing speeds and boost productivity throughout their clients' back-office operations.

Brainware's IDC-distiller is a breakthrough solution to intelligent data capture (IDC) that reduces processing costs and increases throughput rates by as much as 40% to 80%. Through content-based, "auto learning" techniques, IDC-distiller leapfrogs traditional data capture and forms processing to automatically capture and categorize structured *and* unstructured data, regardless of form or layout. Captured data can be seamlessly integrated with SAP, Oracle, JD Edwards, and other business applications and document management systems (DMS), significantly improving corporate business performance and topline revenue growth.

A short sales cycle

The extremely short sales cycle (under 90 days) that led SOURCECORP-Boston executives to partner with Brainware resulted from highly successful demonstrations of IDC-distiller and the personal participation of Brainware executives and engineers in the sales process. An initial discussion between the two firms at the May 2006 AIIM Conference was quickly followed by a short, web-based demonstration, which in turn led to a one-day demonstration-installation and executive visit at SOURCECORP-Boston that convinced their executives that IDC-distiller functionality was far beyond that of several other firms being evaluated.

A Brainware engineer then visited SOURCECORP-Boston and, in less than three days, successfully demonstrated that IDC-distiller integration with the company's back-office DMS would be highly streamlined. The company signed with Brainware on August 31.

Ease of integration "a huge selling point"

"We were very impressed by Brainware's entire approach, beginning with the power and engineering vision of their technologies but quickly confirmed by their programming savvy and the personal attentions of their chief executives," says Tom Zelif, SOURCECORP-Boston's Vice President of Sales. "We were all impressed by IDC-distiller's ability to capture and categorize huge amounts of structured *and* unstructured data, and the ease with which IDC-distiller integrates with our DMS applications was a huge selling point."

"We looked at a lot of things before deciding to partner with Brainware, and not simply their technologies," confirms Mr. Sandy McGinnes, SOURCECORP-Boston General Manager. "During the visit they made to our offices, Mr. Mergele and other Brainware executives demonstrated a commitment to their clients which dovetails perfectly with the way we conduct business."

"We enjoyed meeting Mr. McGinnes, Mr. Zeliff, and other members of the SOURCECORP-Boston team," says Carl Mergele, Brainware CEO. "We are delighted that they share our absolute confidence that Brainware is the fastest and easiest path to the high-volume, highly accurate processing their clients demand. We are committed to their success."

About Brainware: Brainware, Inc. provides cutting-edge software solutions that enable enterprise organizations to significantly improve document-intensive processes and measurably increase workplace productivity. The company's patented, "intelligent" software engine, Brainware™, drives a suite of powerful solutions for data capture, electronic document management, and search and retrieval for the desktop and the enterprise. Additional information on Brainware, Inc. is available at www.brainware.com.

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About SOURCECORP-Boston: SOURCECORP-Boston provides business process outsourcing solutions to clients throughout the U.S., focusing on business processes in information-intensive industries including healthcare, legal, financial services, government and transportation & logistics. Headquartered in Dallas, SOURCECORP has offices in 24 locations including Boston and operates in approximately 40 states, Washington D.C., Mexico and both domestically and far offshore through alliances. For more information, see www.documentconversion.com.

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For more information, click to www.brainware.com