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Brainware, Inc. continues to expand global sales force

New Account Executives added in U.K., Chicago

Sept. 25, 2007, Ashburn, Virginia USA -- **Brainware, Inc.** whose solutions automate high-volume document processing, data extraction, and enterprise search, today announced three new members of its global sales team. These new Senior Account Executives include a regionally-based salesperson in Chicago and two in the company's High Wycombe, U.K. office.

The news follows similar recent staff expansions, including the addition of several new account executives and operational personnel announced in the last two weeks. "Our growth in staff reflects a corresponding growth in demand for our intelligent data capture and enterprise search technologies," says Carl Mergele, Brainware CEO. "We are continuing to aggressively recruit sales and support personnel to keep up with demand for our solutions among Global 2000 companies."

Brainware's newest Senior Account Executives include:

- **Richard Duval**, High Wycombe U.K. Duval has more than 30 years of experience selling IT solutions to the Global 2000 community in Europe, North America, and Asia, including senior sales positions with Motorola, HP, Predictive Systems, Dimension Data (U.K.), and Datacraft (Australia/Asia). He has sold a variety of computing, storage, security, and networking solutions to leading global organizations in all business sectors.
- **Claire Fanning**, also located in Brainware's High Wycombe office, has more than 15 years of IT and sales experience. In her most recent position as General Manager for Steria Learning Services, she oversaw training outsourcing, development of human capital management solutions, and learning management systems. Fanning has also held sales positions with IBM/Tivoli and Business Objects, growing accounts such as BP, HSBC, and Toyota.

- **Audie Fridstein**, Chicago IL. Fridstein has extensive sales experience in the business continuity and disaster recovery industry, including senior sales positions with 3n, a leading provider of mass-notification services. She has also sold IBM business continuity and recovery solutions to Global 2000 customers.

About Brainware®: Brainware, Inc. is the world's leading provider of high-volume, template-free, "intelligent" data capture and document processing solutions. The patented "Brainware Engine" powers **IDC-distiller™** for high-throughput processing of invoices, purchase orders, and other documents, and **Globalbrain™**, a context-based enterprise search engine that also integrates seamlessly with the desktop. From its offices in North America, U.K., Germany, and Switzerland, Brainware serves customers such as Airbus, Alltel Wireless, Anadarko, Bertelsmann, ConocoPhillips, CSC, GlaxoSmithKline, Halliburton, IRS, JohnsonDiversey, Kimberly-Clark, KPMG, NHS/Xansa, Nestle, Pitney Bowes, Shell, Siemens, Southern Company, Unilever, and many others. Also see www.brainware.com.